

Top 10 Set-Aside Opportunities for FY 2014

Reason for This Topic

At the beginning of each federal fiscal year, Deltek identifies the top ten federal set-aside opportunities for small businesses in the coming year to identify key trends provide the details of each opportunity.

The FY 2014 Top 10 Set-Aside Opportunities list exceeds \$6.9 billion in total ceiling value available as prime contracting opportunities for small businesses.

Bottom Line

- This year's list of set-aside opportunities has a total contract value of \$6.9 billion, which is considerably less than we have seen in previous years. What makes FY 2014 different is that there are no multi-billion dollar opportunities that are strictly set-asides - meaning the procurement is a pure set-aside, not a full and open competition with either small business lots or a certain amount of contracts reserved for small businesses.
- Similar to last year, there are more defense than civilian set-aside procurements featured in the top opportunities. Half of the top set-aside opportunities are out of the Navy, with a combined contract value of \$3.46 billion. DHS and USAID are the only civilian agencies represented in this year's list.
- This year, we see an increase in total contract value associated with SDVOSB competitions, over \$2 billion, as compared to last year where the total SDVOSB value was less than \$1 billion.
- At \$3.2 billion, close to half of this year's top set-asides are for professional services, which include administrative/logistics/support and consulting services requirements. IT-related opportunities account for just under \$2 billion, followed by Architecture, Engineering and Construction (AEC), and Engineering/ Scientific requirements. This parallels what we saw in FY 2012 where Professional Services, IT, and AEC were the top federal industries for small businesses based on reported federal spending.

Deltek's Take

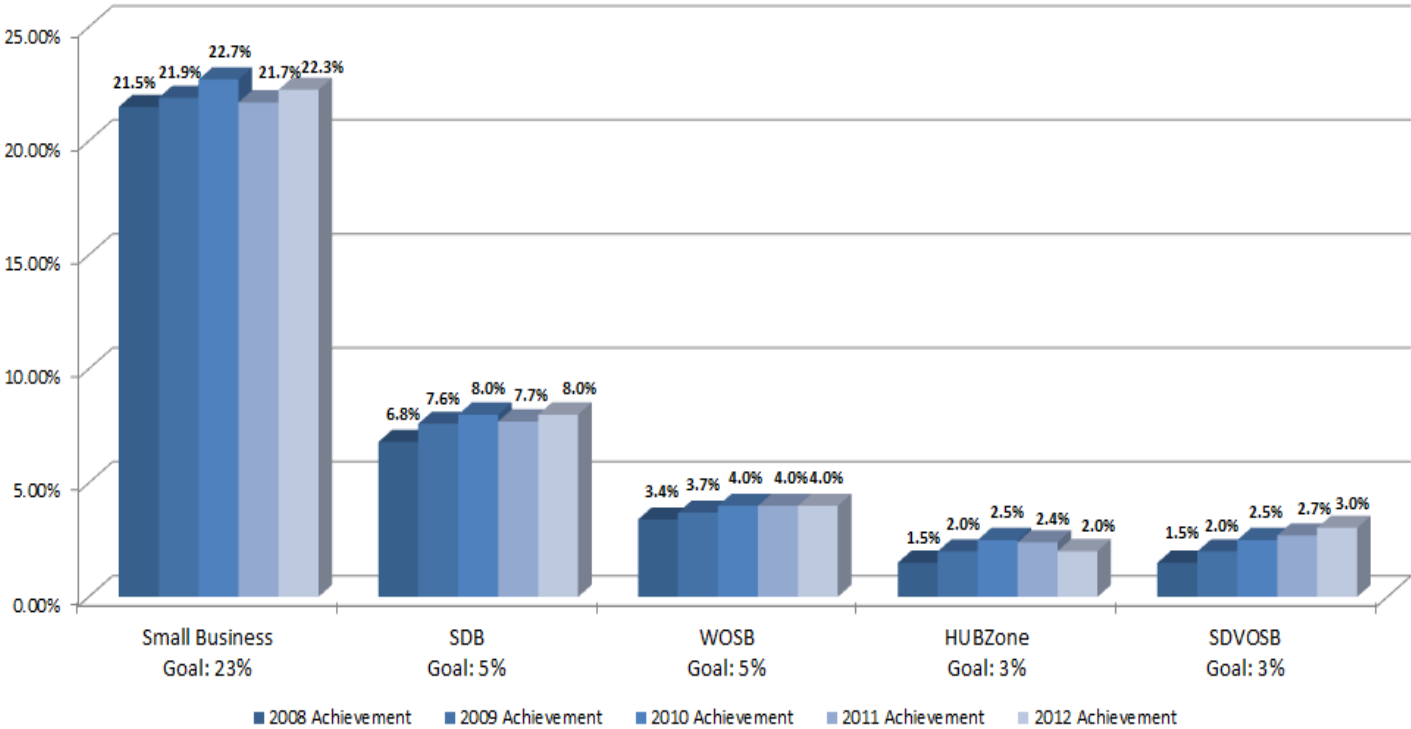
- **Top 10 Set-Aside procurements represent over \$6.9 billion in total contract value for FY 2014**
This is a decrease of \$5.1 billion from last year, and the lowest Deltek has reported since FY 2010.
- **Defense opportunities dominate the set-aside list with 71% of the total contract value**
Half of this year's opportunities are out of the Navy.
- **The majority of opportunities will be competed as Small Business Set-Asides**
While there are SDVOSB, 8(a), and HUBZone opportunities, there are no WOSB procurements in the top ten.
- **Professional Services are the focus of almost half of the top FY 2014 Set-Asides**
The total contract value for professional services opportunities is \$3.2B.

Federal Small Business Prime Contracting Trends

After prime contracting small business goal achievement dropped in FY 2011, achievement rebounded in FY 2012, with Small Disadvantaged Business and Service Disabled Veteran Owned Small Business (SDVOSB) goals met or exceeded. Small Business goaling achievement increased, but still fell short of the established 23 percent goal. Woman Owned Small Business remained flat from FY 2011 to 2012, and the 5 percent goal was not achieved. HUBZone achievement fell to just 2 percent in FY 2012, short of the 3 percent goal.

Exhibit 1

Federal Prime Contracting Small Business Goal Achievement by Fiscal Year

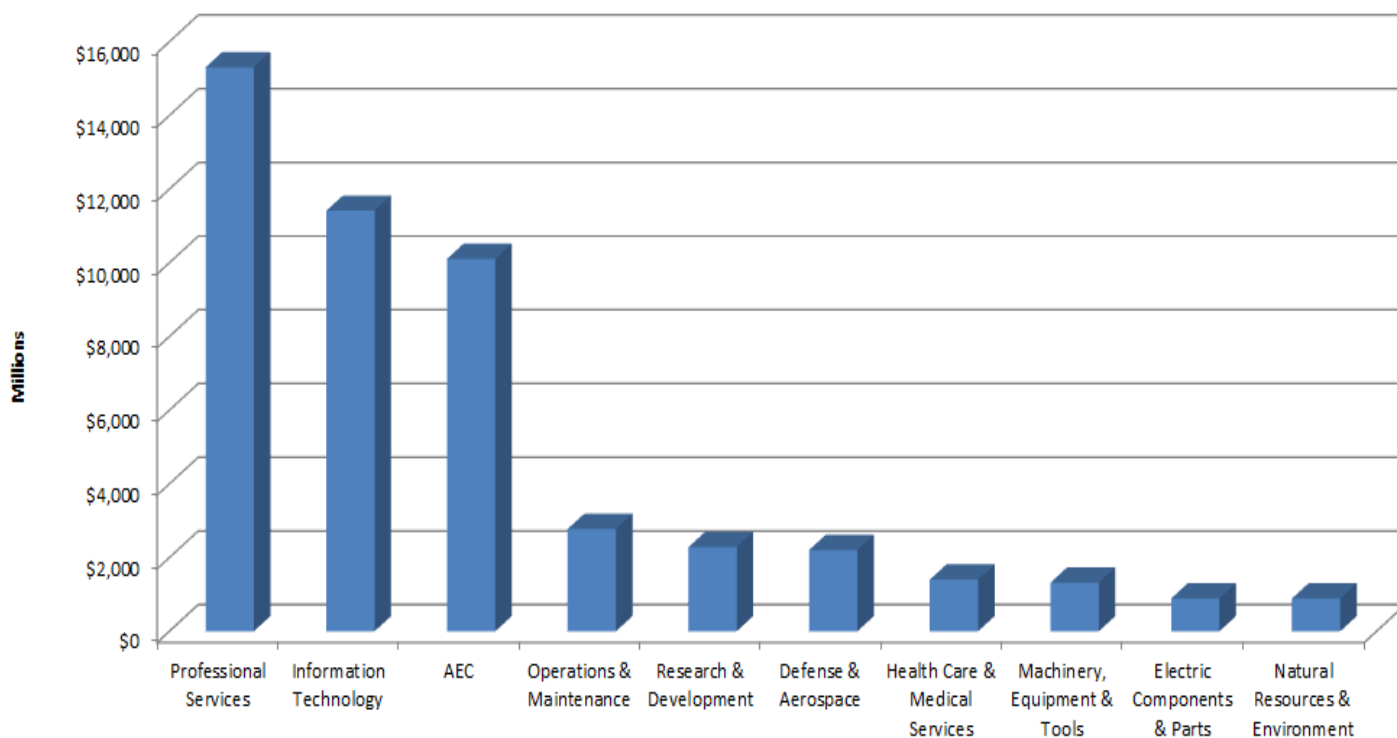


Source: Small Business Procurement Scorecards, Small Business Dashboard, Deltek

Professional Services, Information Technology (IT) and Architecture, Engineering & Construction (AEC) were the top federal industries for small businesses in FY 2012 (*Exhibit 2*). These trends are echoed in the FY 2014 top set-aside opportunities (*Exhibit 6*).

Exhibit 2

Top 10 Federal Industries by Small Business Contract Obligations in FY 2012



Source: FPDS, Deltek

- Small Business **professional services** FY 2012 obligations were \$15.3B, or 18% of all reported federal professional services obligations.
- Small Business **IT** FY 2012 obligations were \$11.4B, or 15.6% of all reported federal IT obligations.
- Small Business **AEC** FY 2012 obligations were \$10.1B, or 25% of all reported federal AEC obligations.

FY 2014 vs. FY 2013

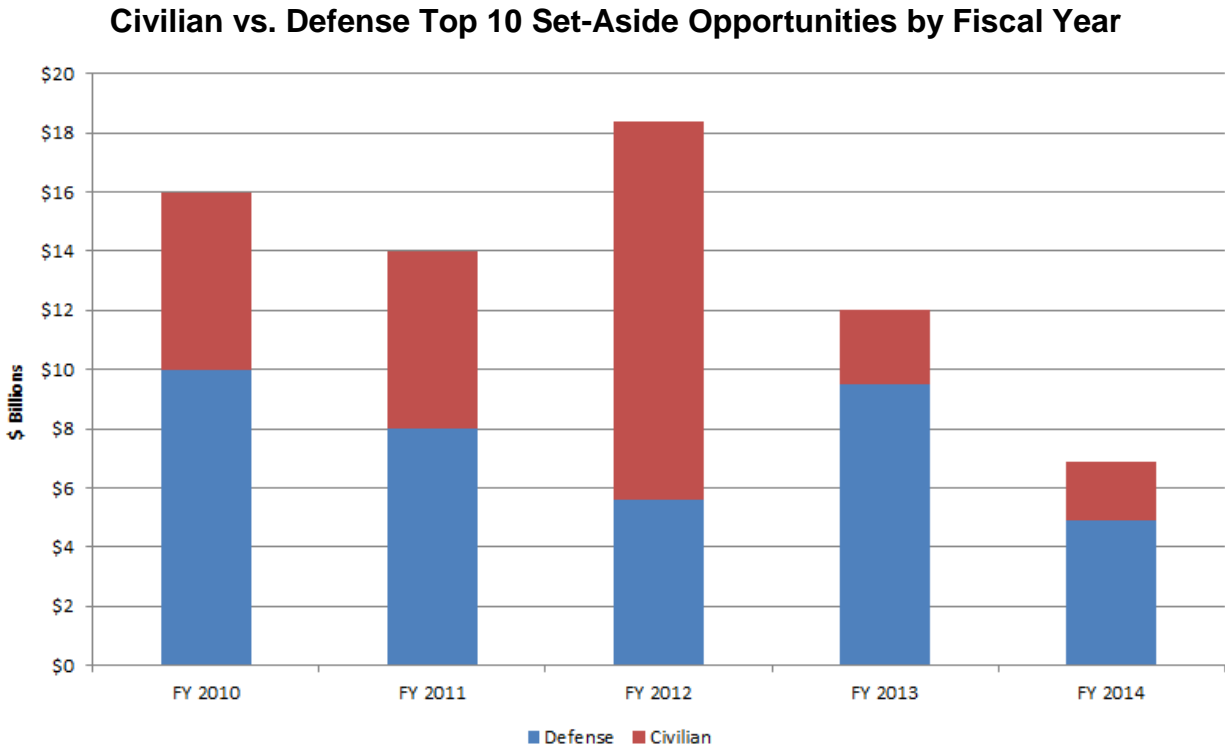
This year’s list of set-aside opportunities has a total contract value of \$6.9 billion, which is considerably less than we have seen in previous years. What makes FY 2014 different is that there are no multi-billion dollar opportunities that are strictly set-asides - meaning the procurement is a pure set-aside, not a full and open competition with either small business lots or a certain amount of contracts reserved for small businesses.

The top dollar opportunity for FY 2014 is a follow-on effort out of DHS for Program Management Administrative Clerical and Technical Services (PACTS II); it has a ceiling value of \$1.5 billion. Last year, the top dollar value opportunity was \$5.7 billion.

Top Ten Set-Aside Opportunities by Department

Similar to last year, there are more defense than civilian set-aside procurements featured in the top opportunities (*Exhibit 3*). Half of the top set-aside opportunities are out of the Navy, with a combined contract value of \$3.46 billion (*Exhibit 3*).

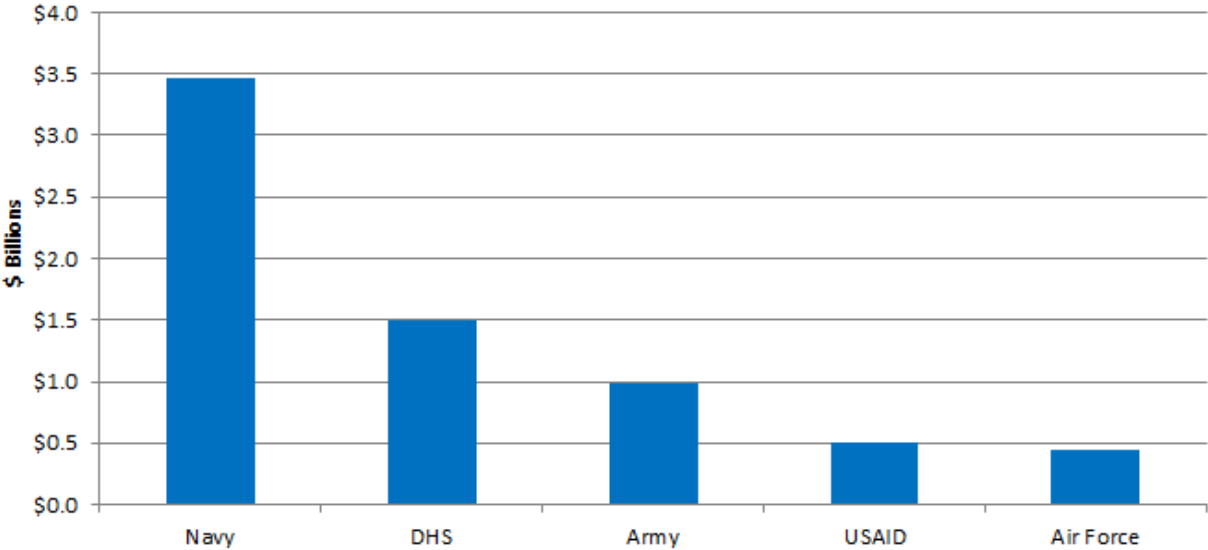
Exhibit 3



Source: Deltek

Exhibit 4

**Total Value of FY 2014 Top 10 Set-Aside Opportunities
By Department**



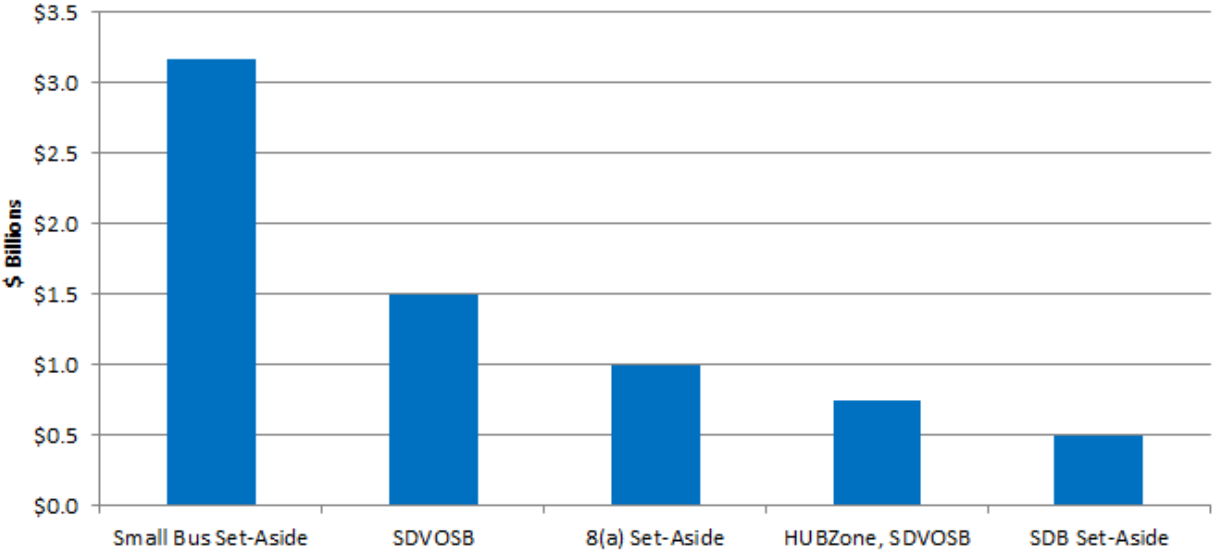
Source: Deltek

Top Ten Set-Aside Opportunities by Socio- Economic Status

Like last year, top set-asides are being competed as small business set-asides more often than through other small business categories, such as 8(a) and Service Disabled Veteran-Owned Small Businesses (SDVOSBs) (*Exhibit 5*). This year, we see an increase in total contract value associated with SDVOSB competitions; last year the total SDVOSB value was less than \$1 billion.

Exhibit 5

**Total Value of FY 2014 Top 10 Set-Aside Opportunities
By Socio-Economic Status**



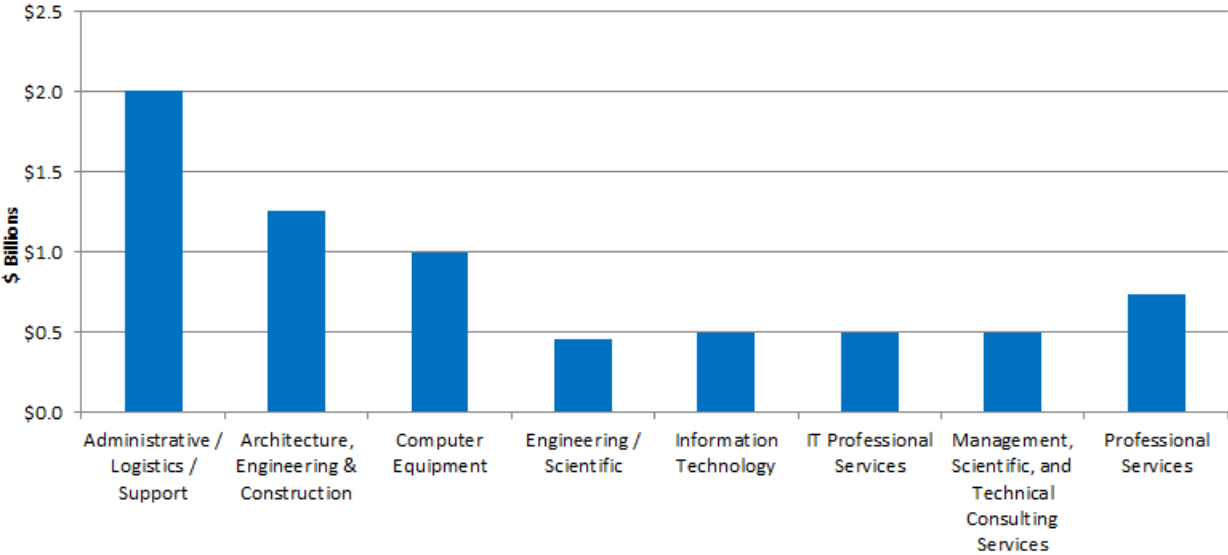
Source: Deltek

Top Ten Set-Aside Opportunities by Primary Requirement

At \$3.2 billion, close to half of this year’s top set-asides are for professional services, which include administrative/logistics/support and consulting services requirements. IT- related opportunities account for just under \$2 billion, followed by Architecture, Engineering and Construction (AEC), and Engineering/Scientific requirements.

Exhibit 6

**Total Value of FY 2014 Top 10 Set-Aside Opportunities
By Primary Requirement**



Source: Deltek

Exhibit 7

FY 2014 Top 10 Federal Set-Aside Opportunities Quick Reference List

* Deltek Estimate

Rank	Dept.	Program Title	Est. RFP Date	Est. Award Date	Est. Value	Competition Type	NAICS Code
1	DHS	Program Management Administrative Clerical and Technical Services	Dec-2013*	Jun-2014*	\$1.5B*	SDVOSB	541611
2	Navy	Private Branch Exchange Routers Switches and Related Equipment and Accessories	Oct-2013*	Jan-2014*	\$990M	8(a) Set-Aside	334210
3	Navy	HUBZone and SDVOSB Set-aside New Construction Renovation of General Building Construction MACC	Dec-2013*	Apr-2014*	\$750M	HUBZone, SDVOSB	236220
4	Navy	Global Business Support	Nov-2013*	Jun-2014*	\$730M*	Small Bus Set-Aside	561320
5	USAID	Single Award IQC for a Procurement Service Agent for Laboratory Supplies for Global Health Supply Chain Program	Dec-2013*	Apr-2014*	\$500M	SDB Set-Aside	TBD
6	Navy	MACC for New Construction Renovation of General Building Construction	Nov-2013*	Aug-2014*	\$500M*	Small Bus Set-Aside	236220
7	Army	Space and Missile Defense Advisory and Assistance Services	Jan-2014*	Sep-2014	\$496M	Small Bus Set-Aside	541330
8	Navy	Program and Systems Support - Small Business	Nov-2013*	Mar-2014*	\$493M	Small Bus Set-Aside	541330
9	Army	Unified Field Support Services for Project Manager Mission Command Family of Systems	Feb-2014*	Jul-2014*	\$491M	Small Bus Set-Aside	541512
10	Air Force	Contract for Space and Missile Capabilities	Jun-2014*	Aug-2015*	\$450M*	Small Bus Set-Aside	541712

Source: Deltek

1. Deltek RFP estimate dates are based on what it believes is the earliest an RFP could be released by government to ensure industry does not miss any procurement activity. As a result, dates will frequently shift to later dates as the government solidifies its acquisition plans.
2. The assigned values vary between published values, government estimates, and Deltek estimated values. For its estimated values, Deltek reports the highest possible contract value for any opportunity.

FY 2014 Top 10 Set-Aside Opportunity List: Summary and What You Need to Know

1) Program Management Administrative Clerical and Technical Services (PACTS II) (Opportunity ID: [75503](#))

Agency:	Homeland Security / Directorate for Management
Est. Value:	\$1.5 billion (Deltek Estimate)
Competition Type:	Service Disabled Veteran Owned Small Business
NAICS Code:	541611
Size Standard:	\$14 million in annual receipts
Duration:	5 years (2 year base and 3 x 1 year options)
Incumbent(s):	28 companies
RFP Date:	December 2013 (Deltek Estimate)
Award Date:	June 2014 (Deltek Estimate)
Primary Offering:	Administrative/ Logistics/ Support

Summary:

The Department of Homeland Security (DHS) has a continuing requirement for Program Management, Administrative, Clerical, and Technical Services (PACTS).

As a follow-on effort, the PACTS II acquisition will continue as a suite of indefinite-delivery indefinite-quantity contracts for non-IT services that enable DHS to accomplish mission objectives and are designed to offer a broad range of services and solutions to fulfill the majority of component and departmental service needs.

The government has indicated that one of the contemplated approaches for PACTS II is that the program would consist of two Functional Categories (FC):

- FC1: Program Management, Technical, and Operations Services (PT&OS). The FC will include NAICS 541611, 541330, 561410, 561421, 561431, 541614, 541620, 541690, 561492, and 561499. The small business size standard is \$14 million.
- FC2: Administrative Services (A). FC2 will include NAICS 561110. The small business size standard is \$6 million.

There would be separate IDIQ contracts for each FC grouping.

What You Need to Know:

- The Contracting Office confirmed that the current PACTS contracts are anticipated to expire in August 2014. The PACTS II solicitation is anticipated to be released before the end of CY2013, with awards anticipated to be issued no later than 3QFY2014. The contracting office released a Request for Information (RFI) in August 2013.

- The PACTS acquisition was competed as a total set-aside for Service-Disabled Veteran-Owned Small Businesses (SDVOSBs). Going forward, DHS plans on establishing a similar set-aside requirement under PACTS II.
- The government has published that \$649 million in task orders have been awarded under PACTS, and that by the end of the period of performance, the cumulative obligated value is anticipated to exceed \$1 billion, if all options are exercised and all task orders are completed.
- Total reported spending to date is \$432 million. Longview-Fedconsulting JV LLC has the highest level of reported obligations, 34 percent, followed by Veterans Enterprise Technology Solutions (VETS) with 19.8 percent, and Teracore with 15.6 percent.
- The approach being considered for PACTS II differs from PACTS, where there were four Functional Categories (FC):
 - FC1: Program Management - Advisory and assistance services on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office planning, strategic and organizational planning, site selection, and business process improvement. NAICS 54161; Business Size Standard \$6.5 million.
 - FC2: Administrative - Day-to-day office administrative services such as financial planning, billing and record keeping, and personnel. NAICS 561110; Business Size Standard \$6.5 million.
 - FC3: Clerical - General clerical services such as document writing and editing, phone calls/ answering, and office support services. NAICS 561431, 561410, and 561421; Business Size Standard \$6.5 million
 - FC4: Technical Support Services - Services in the support of physical laws and principles of engineering in the design, development and utilization of machines, materials, instruments, structures, processes, and systems. NAICS 541330; Business Size Standard \$4.5 million

2) Private Branch Exchange (PBX) Routers Switches and Related Equipment and Accessories
(Opportunity ID: [99569](#))

Agency:	Navy/ Space and Naval Warfare Systems Command / SPAWAR Systems Center Atlantic
Est. Value:	\$990 million
Competition Type:	8(a) Set-Aside
NAICS Code:	334210
Size Standard:	1000 employees
Duration:	5 years (1 year base plus 4 x 1 year options)
Incumbent(s):	9 companies
RFP Date:	October 2013 (Deltek Estimate)
Award Date:	January 2014 (Deltek Estimate)
Primary Offering:	Computer Equipment

Summary:

SPAWAR Systems Center Atlantic (SSC LANT) has a requirement to provide a wide range of Commercial-Off-the-Shelf (COTS) Private Branch Exchange (PBX), Routers, Switches and related equipment and accessories.

Equipment identified will support SSC LANT in providing Commercial Off-The-Shelf (COTS) equipment to DOD and federal civilian agencies that will meet existing and future mission support requirements. Delivery orders will be competed among basic contract MAC awardees and describe the types and quantities of PBX, routers and switches, non-Enterprise Software Initiative (ESI) software and hardware maintenance related to the equipment, and incidental support required in support of respective sponsors. Tasking shall include the following: equipment/system/supply procurement; program management; technical support services; and warranty tracking.

What You Need to Know:

- This is a follow-on effort. The existing contracts are expected to expire in May 2014, if all options are exercised. A presolicitation notice was issued in May 2013; the government anticipates the solicitation to be released on or about October 24, 2013.
- Total reported spending on the existing contracts is \$332 million, with almost 45 percent of the obligations made in FY 2011. The top two incumbent vendors are Strategic Communications, with 27 percent of the reported obligations, and Global Technology Resources, Inc., with 24 percent.
- Delivery order award determinations may be made on a lowest priced technically acceptable basis or a best value trade-off basis where performance and/or delivery schedule and price comparisons are made. In the event that better pricing is available for specific items across different contractor's proposals, the

government may split delivery order awards among offers to pick and choose the best price of individual items.

- Work will not be performed Iraq, Afghanistan, Kuwait, and Pakistan.
- Some personnel associated with this contract shall possess a SECRET clearance. These programs/tasks include, as a minimum, contractor personnel having the appropriate clearances required for access to classified data as required.
- The majority of the work under this contract shall be performed at the contractor’s facility. Incidental services will be performed at SSC LANT and other locations in accordance with individual delivery orders.

3) HUBZone and SDVOSB Set-Aside New Construction Renovation of General Building Construction Multiple Award Construction Contract (MACC) (Opportunity ID: [80217](#))

Agency:	Navy/ Naval Facilities Engineering Command (NAVFAC)/ NAVFAC Southwest
Est. Value:	\$750 Million
Competition Type:	HUBZone, Service Disabled Veteran Owned Small Business (SDVOSB)
NAICS Code:	236220
Size Standard:	\$33.5 million in annual receipts
Duration:	5 years (1 year base plus 4 x 1 year options)
Incumbent(s):	Dimensions Construction , Halpert Construction , Hal Hays Construction , I.E. –Pacific, Inc. , KOO Construction , Souza Construction , Peter Vander Werff Construction
RFP Date:	December 2013 (Deltek Estimate)
Award Date:	April 2014 (Deltek Estimate)
Primary Offering:	Architecture, Engineering & Construction

Summary:

NAVFAC Southwest, Capital Improvement Contract Core has a continuing requirement for New Construction/Renovation of General Building Construction. Types of projects may include, but are not limited to: administration buildings, school buildings, hospitals, auditoriums, fire stations, gymnasiums, office buildings, hangars, laboratories, and parking structures.

What You Need to Know:

- This is a follow-on effort. The incumbent MACC holders are still active and anticipated to expire in April 2014, if all options are exercised.
- This is planned as a HUBzone/SDVOSB MACC.

- The current contracts have had \$212 million in reported spending from FY 2009 – 2013, with a peak in FY11 of \$67 million. Halbert Construction has received the majority, 32 percent, of the reported obligations, followed by Hal Hays Construction with 20 percent. All contractors have received at least 5 percent of the reported obligations.
- The anticipated places of performance would be within California, New Mexico and Arizona.
- The contracting office released a presolicitation notice in January 2013 for a *similar* HUBzone/SDVOSB MACC, but with different areas of responsibility. Please refer to GovWin IQ Opportunity 95861 for additional information.

4) Global Business Support (GBS) – Umbrella Report (Opportunity ID: [103610](#))

Agency:	Navy / Naval Supply Systems Command / Fleet Logistics Center San Diego
Est. Value:	\$730 million (Deltek Estimate)
Competition Type:	Small Business Set-Aside
NAICS Code:	561320
Size Standard:	\$25.5 million in annual receipts
Duration:	5 years (1 year base plus 4 x 1 year options)
Incumbent(s):	24 companies
RFP Date:	June 2013 (Deltek Estimate)
Award Date:	June 2014 (Deltek Estimate)
Primary Offering:	Professional Services

Summary:

The Fleet Logistics Center San Diego (FLCSD) contracting department has a requirement for Global Business Support (GBS) services. The GBS MAC program will provide non-personal contract labor support throughout all fifty United States, as well as Washington, D.C., Puerto Rico and Guam.

There are twelve functional areas included in the GBS MAC program: administrative support and clerical services; quarters management services; healthcare services (except doctors, nurses or physician assistants); information and arts; information technology; maritime material handling; mechanics, maintenance and repair; plant and system operation; engineering/technical support; mobile equipment operation; financial management; specialized technology; industrial services; and general services and support.

The GBS MACs are awarded for specific geographical areas. The areas are established as follows:

- AREA I: FLC Pearl Harbor: Navy Region Hawaii

- AREA II: FLC San Diego: Navy Region Southwest (Arizona, California, Colorado, Nevada, New Mexico, and Utah) and FLC Puget Sound: Navy Region Northwest (Alaska, Idaho, Montana, Oregon, Washington, and Wyoming).
- AREA III: FLC Jacksonville: Navy Region Southeast (Alabama, Florida, Georgia, Louisiana, Mississippi, South Carolina, Texas, and Puerto Rico)
- AREA IV: FLC Norfolk: Navy Region Washington; Navy Region Mid-Atlantic; and Navy Region Midwest (Arkansas, Connecticut, Delaware, District of Columbia, Illinois, Indiana, Iowa, Kansas, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, New Hampshire, New Jersey, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Dakota, Tennessee, Vermont, Virginia, West Virginia and Wisconsin).

The government has planned two acquisitions for the GBS MACs based on the areas identified:

- [Global Business Support Area I](#) – Tracked as GovWin IQ Opportunity 98456
- [Global Business Support Areas II-IV](#) – Tracked as GovWin IQ Opportunity 103444

What You Need to Know:

- This is a follow-on effort. The existing contracts are anticipated to expire in August 2014, if all options are exercised.
- GBS MACs are for Service Contract Act covered services with incidental professional support. The government intends to negotiate Indefinite Delivery, Indefinite Quantity (IDIQ) contracts with the ability to award Firm Fixed Price (FFP) and/or Cost Plus Fixed Fee (CPFF) task orders.
- Total reported spending on the existing GBS MAC program is \$141 million. Of the 24 incumbents, only eight have received obligations. Quantell, Inc. has received the majority, with 35 percent, followed by Coastal Management Solutions with 23 percent.
- When reviewing the reported spending by place of performance, the top states for reported obligations are California, with \$35 million, followed by Maryland, with \$23 million, and Florida and Virginia, each with approximately \$17 million.

5) **Single Award IQC for a Procurement Service Agent for Laboratory Supplies for Global Health Supply Chain (GHSC) Program** (Opportunity ID: [100755](#))

Agency:	Agency for International Development / Bureau for Global Health
Est. Value:	\$500 million (Deltek Estimate)
Competition Type:	Small Business Set-Aside
NAICS Code:	TBD
Size Standard:	TBD
Duration:	8 years (5 years base plus 1 x 3 year option)
Incumbent(s):	Deltek has confirmed that this is a new requirement; therefore, there are no incumbents.
RFP Date:	December 2013 (Deltek Estimate)
Award Date:	April 2013 (Deltek Estimate)
Primary Requirement:	Administrative/ Logistics/ Support

Summary:

The United States Agency for International Development (USAID), Bureau for Global Health, has a requirement for Procurement Service Agent for Laboratory Supplies and Equipment. This contract will be set aside for small businesses and will serve the requirements of the President's Emergency Plan for AIDS Relief (PEPFAR). Its primary focus is the procurement and freight forwarding of HIV/AIDS Rapid Test Kits (RTKs).

Requirements include the design, implementation and maintenance of a program that has two elements: procurement and freighting of RTKs. In support of this program, an information system that tracks and traces all elements of procurement and delivery, including QA, is also required.

What You Need to Know:

- An Industry Day is planned for October 31, 2013.
- Successful implementation of USAID's health programs is dependent on an uninterrupted supply of rapid test kits, which play a critical role toward achieving the goals of PEPFAR. The availability of diagnostic commodities is critical to achieving the administration's goal of testing and treatment of six million people by the end of 2015.
- This contract will constitute one of USAID's principle mechanisms for procuring RTKs during the period of performance of the contract.
- This procurement is one of multiple FY 2014 procurements planned by USAID in support of the GHSC. Deltek is tracking all of the procurements via GovWin IQ Opportunity [103035](#).

6) **Multiple Award Construction Contract (MACC) for New Construction and Renovation of General Building Construction** (Opportunity ID: [79662](#))

Agency:	Navy/ Naval Facilities Engineering Command (NAVFAC)/ NAVFAC Southwest
Est. Value:	\$500 million (Deltek Estimate)
Competition Type:	Small Business Set-Aside
NAICS Code:	236220
Size Standard:	\$33.5 million in annual receipts
Duration:	5 years (1 year base plus 4 x 1 year options)
Incumbent(s):	8 companies
RFP Date:	November 2013 (Deltek Estimate)
Award Date:	August 2014 (Deltek Estimate)
Primary Requirement:	Architecture, Engineering & Construction

Summary:

NAVFAC Southwest has a follow-on requirement for a MACC New Construction and Renovation of General Building Construction. The work to be acquired under this solicitation is for new construction and repair by design-build or fully designed projects of general building construction at various locations within the NAVFAC Southwest area of responsibility, including but not limited to California, Arizona, Nevada, Utah, Colorado, and New Mexico.

What You Need to Know:

- In July 2013, a government representative from NAVFAC Southwest stated that the follow-on to the Small Business MACC is in the acquisition planning phase and is slated to be awarded in FY 2014.
- The incumbent contracts have a combined estimated maximum ceiling value of \$500,000,000. Task Order ranges are from \$7,000,000-\$15,000,000. Deltek anticipates any follow-on requirement to be equal or greater in value.
- Total reported spending since FY 2009 is \$306.5 million. The top four incumbent contractors are Bilbro Construction Company, A&D GC, Inc., I.E.-Pacific, Inc., and Allen Engineering Contractor. All four contractors have received between 18 to 20 percent of the total reported obligations.

7) **Space and Missile Defense Advisory and Assistance Services (SMDA2S)** (Opportunity ID: [61071](#))

Agency:	Army/ Army Space and Missile Defense Command/ Operations/First Space Brigade
Est. Value:	\$496 million
Competition Type:	Small Business Set-Aside
NAICS Code:	541330
Size Standard:	\$14 million annual receipts, except \$35.5 million annual receipts for Military and Aerospace Equipment
Duration:	5 years base
Incumbent(s):	COLSA Corporation , System Studies and Simulation, Inc. , SGIS , Odyssey Systems Consulting Group
RFP Date:	January 2014 (Deltek Estimate)
Award Date:	September 2014 (Government Estimate)
Primary Requirement:	IT Professional Services

Summary:

The Army Space and Missile Defense Command (USASMDC)/Army Strategic Command (ARSTRAT) Colorado Springs, has an ongoing requirement for non-personal advisory and assistance (A&AS) services to support principal agencies that collaborate with SMDC/ ARSTRAT

The government plans to issue a multiple award, indefinite delivery, indefinite quantity (IDIQ) in support of Scientific, Engineering and Technical Assistance (SETA) and operational support services to include definition, planning, development, and execution of Space, Missile Defense, Global Strike, Information Operations (IO), Cyber Operations (CO), Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR), Transformational Communications Architecture (TCA), Blue Force Tracking, and related missions. The scope of this effort will span the breadth of USASMDC/ARSTRAT's operational mission requirements, to include those of collaborating stakeholders.

The primary requirements are anticipated to include: infrastructure and organizational support; intelligence; system engineering and integration; integrated logistic; emerging technologies; operations; exercise planning and execution; training; communications; staff support; and test and evaluation. Other areas that are anticipated in a limited capacity are simulation and modeling development and rapid prototyping, with limited procurement and fielding; and administrative services.

What You Need to Know:

- This is a follow-on effort to Space and Missile Defense Initiatives (SMDIS) III. The existing contracts are anticipated to expire in September 2014.

- A five year ordering period begins on October 1, 2014, with no option periods. TOs may have option periods, and the final performance period may extend up to 12 months after the last day of the contract ordering period.
- The maximum ceiling amount of the SMDIS III program is \$450 million; the maximum ceiling for the follow-on is \$496 million. Total reported spending on the existing contracts is \$191 million; the peak for spending was FY 2011, in which \$63.4 million was reported. All four incumbent have received obligations. COLSA Corporation has received the majority, 33 percent, followed by SGIS and Odyssey Consulting Group, with 25 and 25 percent respectively, and Systems Studies and Simulation with 15 percent.
- The SMDA2S acquisition will be conducted as a 100% Small Business Set-aside using NAICS 541330 with a \$35.5M size standard.
- The principle place of performance is Colorado Springs, CO. Additional work locations shall be set forth in individual TOs.
- The contractor's PM must have and maintain at least a TS/SCI clearance. Task order requirements will drive the clearance requirements of other contractor personnel, which could include TS/SCI, SAPs and ACCMs.

8) Program and Systems Support Small Business (PASS-SB) (Opportunity ID: [93821](#))

Agency:	Navy/Naval Air Systems Command
Est. Value:	\$493 million
Competition Type:	Small Business Set-Aside
NAICS Code:	541330
Size Standard:	\$14 million annual receipts, except \$35.5 million annual receipts for Military and Aerospace Equipment
Duration:	5 years (1 year base plus 4 x 1 year options)
Incumbent(s):	Deltek has no contracts associated with this opportunity
RFP Date:	November 2013 (Deltek Estimate)
Award Date:	March 2014 (Deltek Estimate)
Primary Requirement:	Management, Scientific, and Technical Consulting Services

Summary:

The US Army Contracting Command-National Capital Region (ACC-NCR), on behalf of the Naval Air Systems Command (AIR 6.8) Corporate Business Office (CBO) intends to procure Program and Systems Support (PASS) services. The NAVAIR 6.8 CBO is preparing two major IDIQs, one unrestricted, PASS, tracked as [GovWin IQ Opportunity 80250](#), and the other a small business set-aside, PASS-SB.

PASS-SB will provide support services for the Department of Defense, U.S. Coast Guard, and NASA.

PASS-SB task areas include: project, program and portfolio (PPP) management; business, cost estimating and financial management; life cycle logistics (integrated product support); systems engineering; business

improvement; business analytics; information technology; facilitation, education and training; and technical editor, writing and illustration. Based on internal government market analysis, it was decided not to include modeling & simulation (M&S), as well as test & evaluation (T&E) in the PASS-SB performance work statement (PWS).

What You Need to Know:

- The PASS Program is a follow-on effort to the DoD Logistics Maintenance and Supply Support (LMSS) Contracts. The LMSS performance completion date is March 18, 2014. The DoD LMSS contractors are: [Alion Science and Technology Corporation](#), [Booz Allen Hamilton](#), [Deloitte](#), [Dynamics Research Corporation \(DRC\)](#), [Lockheed Martin Corporation](#), and [Serco Group PLC](#).
- Total reported spending on the LMSS contracts is \$474 million. All five vendors have received obligations. Serco Group and Deloitte have received the most with 24 and 22 percent respectively, while Alion received the least, with 5 percent.
- The government anticipates releasing the draft RFP at least 30 days prior to the final RFP; releasing a fifteen day synopsis notice (publicized notice of proposed contract action) prior to solicitation release; and allowing 30 days for receipt of proposals. However, this timeframe may be subject to change. The contracting office has published that it anticipates releasing the solicitation in Q1FY14.
- The contracting office has indicated that there is no preference for PASS-SB teams to be entirely comprised of small businesses. The contracting office also confirmed that companies are able to team/partner for both PASS and PASS-SB contracts as prime and subcontractors and vice versa. Small Businesses can bid as a prime contractor on both PASS and PASS-SB; however, a large business can only bid as a prime contractor on PASS.
- The government anticipates approximately ten awards for PASS-SB.
- The government has published the following as the basis for award: The Technical Factor is significantly more important than the Past Performance Factor. The Past Performance Factor is significantly more important than the Small Business Participation Plan Factor. The Small Business Participation Plan Factor is slightly more important than the Cost/Price Factor. The non-Cost/Price Factors, when combined, are significantly more important than the Cost/Price Factor.
- Contractors will be required to support up to SECRET security clearance.

9) Unified Field Support Services(UFSS) for Project Manager Mission Command (PM MC) Family of Systems (FOS) (Opportunity ID: [91678](#))

Agency:	Army/ Assistant Secretary for Acquisition, Logistics, and Technology/ PEO Command, Control and Communications Tactical
Est. Value:	\$491 million
Competition Type:	Small Business Set-Aside
NAICS Code:	541512
Size Standard:	\$25.5 million in annual receipts
Duration:	5 years (1 year base plus 4 x 1 year options)
Incumbent(s):	Deltek has confirmed that this is a new requirement; therefore, there are no incumbents
RFP Date:	January 2014 (Deltek Estimate)
Award Date:	July 2014 (Deltek Estimate)
Primary Requirement:	Information Technology

Summary:

The Department of the Army, Program Executive Office, Command, Control and Communications Tactical (PEO C3T), Project Manager Mission Command (PC MC) has a requirement for Field Support Services (FSS) for Project Manager Mission Command (PM MC) Family of Systems (FoS).

Project Manager Mission Command (PM MC) develops, deploys and sustains integrated Mission Command software capabilities to the Army and Joint forces. PM MC's support ensures tactical and other unit types are efficiently fielded, effectively trained and professionally supported, and includes the areas of maneuver, fires, sustainment, airspace management and air defense.

Mission Command Family of Systems (MC FoS) supports theater and tactical organizations with joint and multi-national missions, support of garrison as well as exercise and contingency mission operations. Mission Command Field Support provides Post Production Software Support/Post Deployment Software Support (PPSS/PDSS) to the Warfighter worldwide for garrison, exercise, combat operations, contingencies, and to the users of business sustainment systems.

Requirements include, but are not limited to, the following: field sustainment support; initial fielding and training for MC systems and their associated software applications; support services to customers for MC systems, associated applications, and other related systems.

What You Need to Know:

- Industry day was held in April 2013. As of late August, the contracting office stated that the draft RFP was still anticipated to be released before the end of the FY 2013; however, this is subject to change. Deltek estimates the final RFP will be released in February 2014.
- In the industry day Q&A document, the contracting office published that the government intends to award this requirement as a single award contract, not an IDIQ, total Small Business Set-aside and

encourages the Small Business Prime to have strong teaming arrangements with both small businesses as well as large businesses.

- The contracting office has indicated that a prime contractor can be a subcontractor on another proposal. The government also indicated that subcontractors can be added after contract award because that reflects business realities over the life of a contract.
- The contractor shall provide personnel with the appropriate level of security clearance background investigation and required security clearance at the time of award: AIT – I, AIT – II, and AIT – III.
- The place of performance is CONUS and OCONUS.

10) Contract for Space and Missile Capabilities (CSMC) (Opportunity ID: [77181](#))

Agency:	Air Force/ Air Force Space Command
Est. Value:	\$450 million (Deltek Estimate)
Competition Type:	Small Business Set-Aside
NAICS Code:	541712
Size Standard:	500 Employees, except 1500 Employees for Aircraft and 1000 Employees for Aircraft Parts, and Auxiliary Equipment, and Aircraft Engine Parts
Duration:	5 years base
Incumbent(s):	COLSA Corporation , LinQuest Corporation , Odyssey Systems Consulting Group , SigmaCor, LLC
RFP Date:	June 2014 (Deltek Estimate)
Award Date:	August 2015(Deltek Estimate)
Primary Requirement:	Engineering/ Scientific

Summary:

The Department of the Air Force, Air Force Space Command, Fourteenth Air Force, 21st Space Wing, 21st Space Wing Program Management Division may have a continuing requirement for Advisory and Assistance Services (A&AS) and Systems Engineering and Technical Assistance (SETA) services in support of Headquarters Air Force Space Command (HQ AFSPC).

What You Need to Know:

- This is a follow-on effort. The contracting office confirmed that the incumbent contracts are active and set to expire in August 2015.
- In August 2013, the contracting office stated that CSMC follow-on discussions are in progress; however, there are no definitive milestone dates at this point. The government anticipates having additional

information regarding a future acquisition in Q1FY14. Deltek believes that an RFP may be released in the 3QFY14 or 4QFY14 timeframe.

- For the previous effort, the total ceiling value of the previous program was approximately \$450M. Deltek anticipates any follow-on to be similar in value. Total reported spending on the existing contracts is \$72.4 million. LinQuest Corporation, Odyssey Systems Consulting Group, and SigmaCor, LLC each have received over 30 percent of the reported obligations, while COLSA Corporation has received only 2.5 percent.

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