

Vision Navigator

Giving Front Office Workers what they need to do their jobs

Deltek Vision Navigator gives firms:

- **Insight**—A quick and simple view of key project metrics
- **Visibility**—Easy project and resource planning for Project Managers
- **Control**—Browser-agnostic project tool that can be used on any platform

Navigator is a revolutionary new tool intended to give front office workers an alternative way to access the most commonly used Vision functionality for their role in a streamlined and consolidated manner anywhere they have access to the Internet and a browser. Intended to meet the needs of project managers, business developers, executives and the general employee, Navigator benefits these front office workers by giving them just what they need to do their job, while simultaneously benefiting the organization through facilitating the collection of more accurate and complete organizational information.

information—leaving firm executives struggling with inaccurate or incomplete information that gets in the way of more informed decision making for the firm as a whole.

Vision Navigator gives Project Managers all of the capabilities they need to plan, manage, monitor and execute their projects—all in a streamlined and consolidated manner. Benefiting Project Managers and firm Executives alike, Vision Navigator is today's only purpose-built tool that guarantees more closely monitored projects while simultaneously delivering more accurate, complete project information.

Easy Timesheet Entry

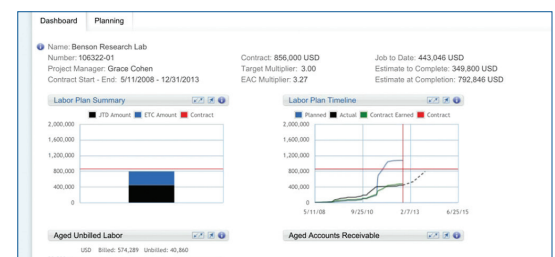
Using Deltek Vision Navigator, any employee can view, create and submit a timesheet. This means that front-office employees—such as Project Managers, Engineers or anyone who logs into Deltek Vision only to fill out a timesheet—now has another, quick option for entering time from most browsers on a PC, laptop or tablet device.



Any front-office employee can easily complete their timesheet in Vision Navigator

Less Cumbersome, More Project Management

Project Managers in growing Professional Services firms typically want one thing: more time to manage and execute projects. Yet, all too often, this focus can leave Project Managers reluctant to move to the centralized tools that can better manage and update project



Navigator's dashboard lets you plan, review, analyze and execute from one centralized platform.

Focus More. Do More. See More.

Organizations have always struggled to get Project Managers to utilize centralized tools to manage and update project information—resulting in a domino effect for Executive decision-making across the firm.

Deltek Vision Navigator solves all these problems in one end-to-end solution, delivering:

- A quick and simple view of key project metrics
- Easy project and resource planning for Project Managers
- A browser-agnostic project tool that can be used on any platform
- Tablet-ready views of all project information
- Project Key Performance Metrics

Project Managers need their most critical project information at the tips of their fingers, which is why Deltek Vision Navigator provides all key project metrics in fast-to-access, easy-to-understand charts. Key metrics include:

- Labor Plan Summary that show the projects Job to Date and Estimate-to-Completion amounts compared to the Contract value.
- Labor Plan Timeline demonstrates how evenly the costs of the project are spread, by showing the labor planned, baseline, actual and contract against the project timeline.
- Aged Work in Progress to see what has been billed and unbilled, and how long those unbilled hours have been outstanding.
- Aged Accounts Receivable gives you fast access to information on amounts outstanding or past due on your project.
- Consultant Plan Summary shows contract, planned and actuals by both direct and reimbursable consultants.
- Consultant Progress shows you by consultant the percent of their contract that has been billed to you, which enables you to quickly see their progress and how it compares to all of the other consultants on the project.

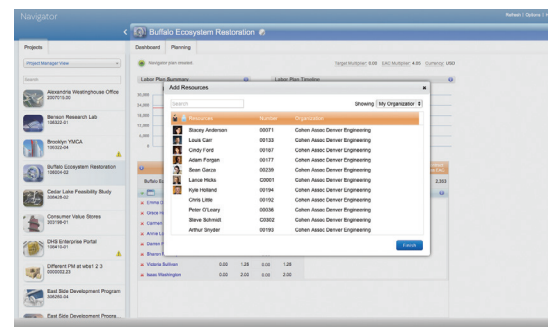
“Deltek Vision Navigator is a very valuable product for our Project Managers, who tend to be very visual. Navigator is the only solutions that lets them see the information they need in a graphic form, with the ability to drill down and see project detail. Not only is the product user-friendly, but our Project Managers quickly and easily get the information they need to keep their projects on track.”

» Beatriz Sanchez,
Manager of Project Controls,
Ballinger

- Expense Plan Summary shows contract, planned and actuals by direct and reimbursable expenses.
- Expense Progress shows you by expense type and the percent billed to you, which enables you to quickly see how much you have left in your contract.

Product Capabilities

Deltek Vision Navigator gives Project Managers just what they need to do their job, while simultaneously benefiting the organization through more accurate, complete project data collection. Product capabilities include:



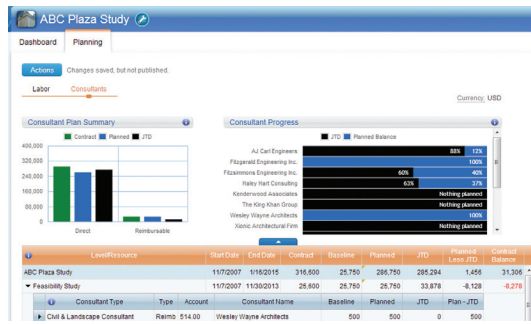
Easily manage all your project resources from Navigator

Labor Planning

Through accurate project planning, Navigator collects project performance data at all project levels and consolidates this information so that Project Managers can run their jobs effectively and senior management can run the company successfully. Project Managers can budget and forecast labor hours and costs across the life cycle of a project, to develop realistic labor estimates.

Resource Management

Allowing for quick adjustments to projects and resource assignment (by either project, phase or task) Resource Management empowers Project Managers to view and assign resources directly



Easily plan and monitor the consultant process

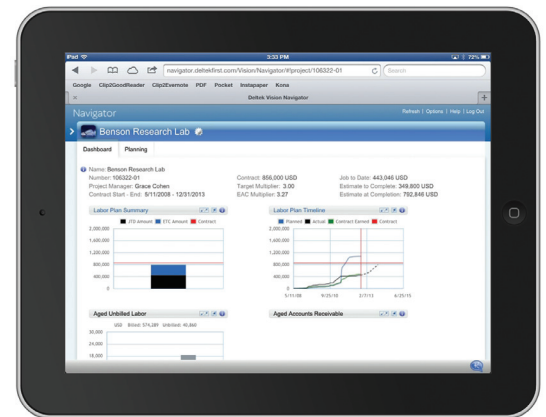
from Navigator. Users can also specify actual employees or generic resources to represent the resource assignments that power the plan—resulting in a process integration that empowers firms to manage both projects and resources from the centralized ease of the Navigator tool.

Consultant Planning

Comprised of a grid and two charts, Consultant Planning enables Project Managers to both plan and monitor Consultant work and progress, based on invoices that come in through Accounting. In the planning grid, Project Managers can plan for consultant work at any level of the work breakdown structure they choose, while also entering any relevant information—including type of consultant, consultant name, and consultant planned amounts. They can plan the amount the consultant will be invoicing and also apply any contractual mark-ups that will be billed to the client and then track both against actuals.

Additionally, Project Managers gain the ability to measure the Total Consultant Contract Amount against Planned and Actuals leveraged directly from Deltek Vision.

Consultant Planning also shows Project Managers how far along each Consultant has progressed against their contract, by displaying key metrics on a Consultant Plan Summary Chart and a Consultant Progress Chart—both of which are conveniently displayed on the Project Dashboard.



Navigator is tablet ready

Expense Planning

Expense Planning allows you to plan for and monitor expenses incurred on your project against the contract and planned amounts.

Similar to consultant planning, expense planning is comprised of a grid and two charts.

- The expense planning grid is where you add or modify the types of expenses, the vendors and the estimated planned amounts for each expense. Actual amounts automatically populate from Vision.
- Expense Plan Summary shows contract, planned and actuals by direct and reimbursable expenses.
- Expense Progress shows you by expense type the percent billed to you, which enables you to quickly see how much you have left in your contract.

Anytime Anywhere Access to Projects

Vision Navigator is a browser-agnostic tool that allows the front office worker to access and view timesheets or key information on their projects from almost any device or browser (including PC and Mac version of Chrome, Firefox, Internet Explorer, Safari and Opera). Tablet-ready, Deltek Vision Navigator is the only purpose-built tool for Project Managers and firm Executives that can be viewed and accessed from iPad and Android tablet devices.

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Seize the Benefits of Vision Navigator

With Deltek Vision Navigator as your one-stop-shop for all things related to project management, your firm acquires one-of-a-kind visibility, control and insight not found in any other solution.

Complete Visibility

By giving Project Managers a simple, easy-to-use tool to view and update project information, Deltek Vision Navigator eliminates information silos and provides firms with accurate and up-to-date information on all projects across the organization—allowing Executives and key business leaders to make the right decision for the firm as a whole.

Total Control

Project Managers receive warnings when the profitability of the project is at risk, allowing them to make fix issues proactively, rather than after it's too late. With this information at hand, Project Managers can make real-time adjustments to the project plan, always ensuring that your projects are on-time and on-track.

Deep Insight

Using Deltek Vision Navigator, Project Managers can build a project plan at the lowest levels of the work breakdown structure, ensuring that management of the project budget and resources are always at the right level for the project. With an easy-to-use project management tool available on almost any browser or tablet device, Project Managers spend less time analyzing their projects and more time managing the project—empowering you to meet your Client's expectations, on-time and on-budget.

Exceeding Excel

While Microsoft Excel is still the most popular tool for Project Managers in today's Professional Services landscape, using siloed, incommunicative spreadsheets can do more harm than good for your firm as a whole.

To empower better decision making and achieve your overall project and business goals, you need to ensure your Executive team always has access to the streamlined, accurate and complete project information delivered by Deltek Vision Navigator.

Want to learn more about how Deltek Vision Navigator gives front office workers the tools they need while simultaneously helping the firm as a whole? Please visit deltek.com/products/vision/navigator

Deltek is the leading global provider of enterprise software and information solutions for professional services firms and government contractors. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. 16,000 organizations and 2 million users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, optimize resources, streamline operations, and deliver more profitable projects. Deltek – Know more. Do more.® deltek.com