

Deltek Costpoint® Analytics

Actionable Insight at the Speed Your Business Needs

Benefits of Deltek Costpoint Analytics:

- Perform Associate Analysis
- Execute Business Discovery Tasks
- Get Instant, Actionable Information

Do you have the information you need, when you need it, to make the right decisions to move your business forward? Are you able to answer critical business questions with just a few clicks?

Within today's government contracting community, many organizations are using multiple sources of data to answer these business questions. And, when multiple sources of data are provided, it's virtually impossible to turn the data into actionable insight. This leads to manual, time consuming, costly and ineffective decision making across organizations

Costpoint Analytics - The Enterprise-wide Business Intelligence Solution Specifically Designed for Government Contractors

Costpoint Analytics (CPA) can help you answer questions about your business so you can make smarter, more accountable, information-based decisions. It places the end user in total control, and provides instant access to critical metrics in just a few clicks, all with minimal training required.

Unlike traditional Business Intelligence (BI) or reporting solutions, with Costpoint Analytics you can synthesize data across multiple sources, creating efficiency gains not seen previously. Costpoint Analytics creates business discovery, resolves your imperative business issues, and works the way your mind works – through associative analysis. At its core, this solution turns data into actionable intelligence.

With Costpoint Analytics, you get:

- Role-based analytical dashboards
- Out-of-the-box metrics
- Rich, visual analysis of critical performance indicators
- Instant drill down leading to actionable results
- Trending and analysis in highly interactive environment
- Extensibility to combine data from multiple data sources

Benefits of Costpoint Analytics

Deltek Costpoint Analytics helps you monitor the overall health of your business and allows you to easily perform associative analysis and business discovery tasks – all the while getting instant, actionable information from a highly interactive decision platform.

Perform Associate Analysis

- Remixability and reassembly: Users can easily remix and reassemble data in new views and create new visualizations for deeper understanding
- Users are not limited to predefined paths or questions they must formulate ahead of time
- Unrestricted analysis of application data, helping users make time-saving and accurate decisions

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Execute Business Discovery Tasks

- Bridges the gap between traditional BI solutions and standalone office productivity applications, enabling users to forge new paths and make new discoveries
- Works with Costpoint and other data sources and infuses new capability into BI
- Insight for everyone – businesses can extend insight to all levels of their organization
- Social and collaborative experience – Users can share insights within the solution via wiki-like environments, and successfully engage other decision-making users to better drive knowledge across organizational lines

Get Instant, Actionable Information

- Fast Implementation – days, not weeks
- Zero Wait Analysis – Users can call up data, receive answers to questions, and configure solutions to critical business challenges, all on their own. With a few clicks, even complex business questions can be answered – without waiting a weeks for the data
- Rapid data loads – millions of records can be loaded in minutes

Analytical Dashboards

With Costpoint Analytics, executives and operational leaders of government contractors can use out-of-the-box analytical dashboards to understand critical business data, discover key business insights and uncover potential issues.

These dashboards include:

- Projects at Risk Dashboard – View Projects with over 13 different risk reasons – Project Loss, Profit under Budget, Billing over Funding
- Profit Dashboard – Ability to view actual profit vs. budget down to the specific project level
Revenue Dashboard - Allows users to view actual revenue vs. budget per project manager to conduct variance analysis.
- Labor Dashboard – Shows Staff Productivity versus target. Are there variances against forecast? Ability to view down to the employee level
- Backlog Dashboard – Broken out by its components - New Business, Contract Expansion, Adjustments, and Revenue. Ability to review trends and incorporate into future forecasts
- Summary Dashboard – Managers have a summary view to their key analytics to gauge company performance. All 5 additional dashboards are displayed in a single view

Additionally, with the ability to customize your own dashboards, you can identify trends specific to your firm and make complex information easy to comprehend.

Deltek Costpoint Analytics is new kind of business intelligence software that lets you stop guessing and start making faster, smarter decisions. Start turning your data into knowledge!

Learn more at deltek.com/deltekcpa.

Deltek (Nasdaq: PROJ) is the leading global provider of enterprise software and information solutions for professional services firms, government contractors, and government agencies. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. Over 14,000 organizations and 1.8 million users in approximately 80 countries around the world rely on Deltek to research and identify opportunities, win new business, optimize resources, streamline operations, and deliver more profitable projects. Deltek – Know more. Do more.® deltek.com